



**Strategic Marine**  
Maritime Solutions



# STRATEGIC NEWS

EDITION 5 - 2nd Quarter 2009

## SAMSON LAUNCHES FIRST VESSEL AT SINGAPORE YARD



Strategic Marine's Singapore facility has launched the first of four aluminium crew/utility boats ordered "on spec" last year, once again demonstrating the shipyard's ability to deliver ahead of schedule.

The 40m vessel is the first of two ordered by Western Australian maritime support solutions company Samson Maritime after Strategic Marine decided last July to build the "on spec" vessels at its Singapore yard to meet rising international demand.

The vessel, named the Samson Supporter, has a top speed in excess of 25 knots and seating for 50 rig crew and ten crew members, as well as a central deck house.

Some of the unique features of the utility boat are the utilisation of Dynamic Positioning, a small 1sqm moon pool, and an A-frame crane installed on the aft of the cargo deck. These features are not synonymous with industry standard crew boats, making these vessels truly unique.

The first crew/utility boat was due for handover at the end of June, but was delivered to the client on June 19.

Strategic Marine Director Ron Anderson said

achieving this milestone was a great achievement as Samson asked for a number of significant contract variations, which included a variety of interesting technical modifications.

The Samson Supporter and its sister vessel, the Samson Supplier, will be Australian flagged vessel which will service the highly active Western Australian oil and gas industry. The vessels' diverse operating platform will enable Samson Maritime to utilise them in a wide variety of oil and gas support operations.

Mr Anderson paid tribute to the company's Singapore General Manager Paul Rudd and his team.

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### CHAIRMAN'S MESSAGE

The Board of Directors and I would like to commend all Staff and Managers of Strategic Marine worldwide for their continued ability to produce high quality vessels on schedule, and often well ahead of schedule.

Once again, congratulations to Strategic Marine Singapore for their efficient early delivery of the Samson Maritime Vessels, with the first of the vessels being launched on the May 25. We would like to thank Paul Rudd and his team for their continued commitment to the development of Strategic Marine.

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## **SAMSON SUPPORTER LAUNCH** *(Continued from page 1)*

“Our Singapore yard has specialised in constructing crew boats since 2005, building up a great deal of experience and expertise in the process, and regularly delivering to clients well ahead of schedule,” Mr Anderson said.

“We have fast become a market leader in the South East Asia crew boat sector, but without our staff’s commitment to servicing our clients, I feel these achievements would not have been possible,” he said.

Strategic’s Singapore yard is also currently working to complete two other 40m “on spec” utility vessels ordered last September by Malaysian offshore servicing company Dinastia Jati Sdn Bhd.

These are due for delivery in July and September this year.

Strategic Marine has a strong history of repeat orders from reputable companies and government organisations such as Syarikat Borcos Shipping, Svitzer and EMAS Offshore.

## **CHAIRMAN’S MESSAGE** *(continued from page 1)*

*(Extract from Mark Newbold SM Chairman’s Speech at launching)*

*“Just over a year ago Strategic Marine signed the contract with Samson Maritime to build the two vessels that will be used primarily to service the offshore energy industry off the remote region of the North West of Australia, as well as for projects Australia-wide.*

*Designed by Strategic Marine and Southerly Designs of Western Australia, these 40m world-class vessels with triple diesel engine installation, fixed pitch propellers and seating for 50 rig workers will provide safe, efficient work platforms for Samson Maritime to operate.*

*At Strategic Marine we are optimistic about the future, although these are times of uncertainty worldwide. I believe the future for supply and crewboats is promising, with the Energy Industry displaying stability and a promising future for continued development.*

*We are honoured that Samson Maritime had the confidence in Strategic Marine’s capabilities to deliver these crew boats - vessels which Strategic Marine prides itself on”.*

Elsewhere, the construction of the Floating Dock is nearing completion at our Henderson yard, almost

With three other yards in Australia, Vietnam and Mexico, the company is currently constructing over 60 fully-financed vessels with an order book value of AUD\$252.3 million.

The company’s Vietnamese yard, which has the capability to construct large steel vessels, was officially opened in February this year and has already won more than AUD\$95 million in orders.

To date, the facility has completed construction of the 103m x 50m steel pontoon base for the Australian Marine Complex’s AUD\$62 million Floating Dry Dock, which was shipped to Western Australia late last year.

The shipyard is also well advanced with the construction and outfitting of two 143m Dive Support Vessels for Singaporean client Marfield Ltd, as well as 40 oilfield service vessels, four landing craft and a new generation Voith Water Tractor.

***(Photos from the launch on page 3)***



two years after the contract was signed, with handover to the Australian Marine Complex due in late July.

The enormity of this project and the fact that it has proved such a success bears testament to the quality and commitment of our staff. We would like to commend and thank both our Vietnamese and Australian staff on the enormous effort they have put into this project. We are proud of you all.

Mexico has had a few minor bumps, with the Swine Flu outbreak, but after many visits from government officials and clients, everyone is very happy with the progress of the two 52m crewboats on order from Blue Marine.

Our Vietnamese yard has continued its drive to develop our management and staff team skills, with a recent Leadership Training Course conducted at the Palace Hotel to help improve communications, planning and teamwork.

With many inquiries coming through the door, the future is looking positive. Keep up the great work Team!

# KUWAITI BOATS DELIVERED!

Strategic Marine Australia has successfully completed three 12.9m landing craft for Kuwaiti company Seas and Deserts, with a contract to build two more craft for passengers due for delivery in mid-August this year.

Strategic Operations Manager Paul Liddington said he had been very pleased with the results of sea trials for the three vessels which were conducted a few weeks ago.

“After a few minor design modifications, the landing craft reached speeds in excess of 27 knots at full load – seven knots faster than contract requirements,” said Mr Liddington,

Two additional landing craft vessels are being designed to carry up to 20 passengers. Recent design modifications have also been made at the request of the client, including an enclosed passenger seating area, air-conditioning and amenities.

The two passenger craft are expected to reach in excess of 30 knots at full load, powered by three 250hp outboard motors.



# SAMSON SUPPORTOR LAUNCH, SINGAPORE - 25/05/09



**(Top Right)**  
Samson Maritime Directors/  
Owners, Jeremy Williams & Ben  
Ward, and SM’s Chairman Mark  
Newbold.

**(Bottom Left)**  
SMS Secretary, Jolene Pang,  
Christneing the Samson  
Supporter.



## SM VIETNAM LAYS FIRST TUGBOAT KEEL

Strategic Marine Vietnam has broken new ground, with the construction of the company's first tugboat now under way.

The keel for the 23.8m Tractor Tug was laid on May 20, with delivery scheduled for the third quarter of next year.

The vessel, which has a 60 tonne bollard pull, has been ordered by the Port of Napier – another breakthrough since the Port becomes Strategic Marine's first New Zealand client.

The steel vessel, which will have a deadweight of 105 tonnes and a free-running speed of 12 knots, will be powered by a Voith Water Tractor. These propulsion systems have become a byword for safety, reliability and precision in ship-handling and escort applications, with 800 Voith tugs currently operating in 120 ports worldwide.

The Vietnam yard's other major construction project is well under way, with the two Dive Support Vessels being constructed for Coastline progressing rapidly.

"Hull 156's main structure has been completed, and it is currently being fitted out, while Hull 157's structural construction is approximately 75 per cent

complete, with the hull blocks fully assembled," said the yard's General Manager Dave McCormack.

The Vung Tau shipyard is also working on a number of refit and repair projects, the first project being a 7,500 tonne Floating Dock refit for STX Europe. The project scope is to extend the dock base by 20m, so that the dock will be capable of lifting larger vessels. The dock is scheduled to be launched in late July this year.

Another refit and repair project under way is a refurbishing contract for a Floating Production, Storage and Offloading (FPSO) vessel owned by MODEC. The FPSO, which is located about 300 nautical miles south-west of Vung Tau, is undergoing a major facelift to its accommodation and crew facilities.

Work will be undertaken on board the FPSO around MODEC's day-to-day operations, with Strategic Marine using both supply vessels and helicopters to mobilise equipment and personnel.

In other news, we have installed a reticulated gas system to service the workshops and slipways at Vung Tau, as well as finalising the design and construction of a new canteen facility for Strategic Marine staff.



## NEW DESIGNS NOW AVAILABLE

Strategic Marine has been busy developing and refining a number of innovative vessel designs and concepts to market around the world.

These range from stern loading Fast Response Vessels, High Speed Patrol Vessels, and Multi-functional Crew Boat/Utility Boat Designs.

We are willing to work with our clients to explore innovative solutions to a wide variety of technical and operational requirements. Below are a few of our latest designs which have been developed with Southerly Designs.



### STINGRAY 40 WJ

This vessel forms part of our Stingray Class, the 40 metre vessels is a design that has been developed as a high speed Offshore Patrol Vessel, capable of reaching speed in excess of 30 knots.



### STINGRAY 26 WJ

The Fast Intercept Craft is a feature packed patrol vessel that delivers a comprehensive patrol capability.



### FRV 44 WJ

The Fast Response Vessel, is a concept that has adopted the hull efficiencies and cargo capacity of an Offshore Service Vessel. The stern loading capabilities allows the vessel to dispatch high speed RHIBs or vehicles.



### OFFSHORE 52 FPP

A sneak peak at the latest 3D renderings of the two 52 metre Offshore Service Vessels being built in Mexico. Our crew boats, are easily customised to include a range of support services such as Fire Fighting and Dynamic Positioning Capabilities.



### STINGRAY 35 WJ

One of our latest Offshore Patrol Vessel designs, suitable for a diverse range of military and Para-military applications.

## SWINE FLU SLOWS UP MEXICAN YARD

Our Mexican yard expects to deliver the first two 52m crewboats on order from Arrendadora Ocean Mexicana (Blue Marine) in mid-September this year – slightly behind schedule due to the Mexican swine flu outbreak.

Blue Marine intends to use the vessels to service its Pemex supply contract in the Gulf of Mexico, and the company's owners visited the yard recently for a pre-inspection of the vessels, along with Pemex officials.

Our Mexico General Manager Keith Rickman said those who have visited were impressed by what they saw and commented favourably.

Mr Rickman said although business was closed under the orders of the President for only five days, more time was lost because of a domino effect for staff travelling internationally which also held up work on the vessels.

"The Swine flu has caused a slight delay in the delivery of the vessels, with specialists being unavailable for work. However, the clients have been very understanding and willing to negotiate."

The 52m Crew boats, which will be powered by four Cummins KTA50- M2 1800BHP engines, will have a top speed of 20 knots and a 223sqm aft clear deck.



## ALL SYSTEMS GO FOR THE FLOATING DRY DOCK

The Australian Marine Complex's Floating Dry Dock project is nearing completion and will be ready for the scheduled handover at the end of July this year, with the Official Blessing Ceremony to be held later in the year.

The 840 tonne of the dock's sidewalls have been completely fitted to the base, with the final instalment of its high tech computer systems from US company IDAC West well under way. Testing of the systems is set to start shortly after they are installed on the Dock.

When completed, the AMC's Floating Dry Dock will be the most technically advanced in the world, making the Common User Facility an attractive site for future maritime work in Western Australia.

The Dock, which provides a flexible platform for retrieving and launching ships and other craft, has the benefit of being wider than other conventional methods of docking.

Project Manager Kalevi Savolainen said another of the dock's attributes was that it had the flexibility to move to other locations if need be, and the turnaround time for repairing and cleaning vessels was much faster than other dry docks, which meant it would be in high demand from shipowners.

Mr Savolainen said Strategic Marine prided itself on being flexible and this project had tested that flexibility to the full.

"Currently everything is going well, but where things haven't gone exactly to plan, we have cooperated with the AMC to alter our plans, thereby ensuring we have remained on schedule," he said.

Mr Savolainen said all the of the systems to be fitted onto the dock have been tested ashore, and once they were fitted, they would undergo further testing before handover.



## SM SINGAPORE'S GENERAL MANAGER, PAUL RUDD

Paul Rudd has been a long serving manager at Strategic Marine and an outstanding leader in our organisation who has consistently delivered vessels well ahead of schedule. We caught up with Paul recently.

### **Q. Why did you get into shipbuilding? Was it always your dream job?**

**PR.** Basically because of my love for boats. I grew up loving the water and was a keen water skier; it seemed only natural to enter the industry on a professional basis.

### **Q. Where did you start your career?**

**PR.** I started my shipbuilding career at Geraldton Boat Builders in 1988, where I worked on the shop floor as a Boat Builder.

### **Q. When did you join Strategic Marine and what was your first job with the company?**

**PR.** In 1995, I went back to the Whitsunday's in Queensland to work in maintenance and repair for high-speed ferries, then rejoined the Strategic Marine group in 1997 as a Production Manager of APG (Asia Pacific Geraldton Pte Ltd).

APG was a joint venture company based in Singapore, which had won a series of contracts with the Singapore Police Coast Guard to deliver close to 60 patrol vessels.

The opportunity to work overseas appealed to me and I'm really glad that I took up the challenge. The move also led to me being promoted to General Manager of APG in 2000.

In 2002 I rejoined the team in Western Australia as General Manager to manage the construction of a number of contract aluminium crewboats & to set-up operations in Perth, Western Australia, the first Strategic Marine Shipyard.

### **Q. When were you promoted to being Singapore G-M?**

**PR.** I was asked to set-up Strategic Marine Singapore in 2004.

### **Q. What is it you most enjoy about the job? And are there any drawbacks?**

**PR.** I enjoy the constant challenge of new rules & regulations and different customers and vessel requirements.



I also enjoy working in Singapore. The workers here have a great work ethic and I have really enjoyed building this great team that we have now. Drawbacks are definitely the long hours needed to do my job properly.

### **Q. The yard has a deserved reputation of delivering vessels earlier than scheduled. How do you manage that?**

**PR.** I'd attribute it to a number of factors; we have strong dedicated work force and a great network of reliable Singapore contractors & suppliers.

I also think it helps to have a good mix of Australian and Singapore Project Managers, which has enabled us to transfer the technology and knowledge that we have gained over the years to local workers. This has been a real plus.

Another factor has been the continued support of some of the local Financial Institutions; they have supported our business vision and helped us in a number of projects. As seen with recent times, this is a key ingredient to success.

### **Q. How do you enjoy living and working in Singapore? Is your family with you there?**

**PR.** Yes, my wife and two kids have been here with me since 2004 and we all really enjoy the Singaporean lifestyle.

### **Q. What do you enjoy doing in your time off? What are your hobbies and pursuits?**

**PR.** As I said earlier, I love being in the water so when I get the chance I like to go diving, wake boarding & fishing.

# STRATEGIC MARINE'S ORDER BOOK

(\*) *Delivered*

Contract Date	Delivery Date	Contract Name	Hull Numbers	Client	Shipyard
17/10/2008	May 2009	5 x 12.9 metre Landing craft	357 - 361	Sea and Deserts Group	Australia
22/10/2008	04/09/2009	2 x 40 metre Crewboats	334 & 335	Dinastia Jati Sdn Bhd	Singapore
11/05/2008	21/07/2009	2 x 40 metre Crewboats	159 & 160	Samson Maritime	Singapore
TBA	2010	1 x 23.8 metre Tractor Tug	333	Port of Napier	Vietnam
22/11/2007	TBA	2 x 143m DSV	156 - 157	Marfield Limited Inc	Vietnam
27/06/2007	25/09/2008	40 x 12m Patrol Craft	287-326	Suncraft International Inc	Vietnam
27/06/2007	12/11/2009	15 x 16m Patrol Launches	271 - 326	Suncraft International Inc	Australia
27/06/2007	16/12/2009	4 x 20m Landing Craft	266 - 269	Suncraft International Inc	Vietnam
6/08/2007	23/07/2009	1 x 100m Floating Dry Dock	107	Landcorp	Australia
3/12/2007	13/11/2008	3 x 22.1m Crew/Pilot Vessels	327 - 329	SMIT International	Singapore*
20/08/2007	20/02/2009	3 x 31 metre Crew boats	113 - 115	Baruna Raya Logistics	Singapore*
19/12/2007	20/03/2009	1 x 31 metre Crew boats	330	Baruna Raya Logistics	Singapore*
15/11/2007	31/07/2009	2 x 52.0 metre Crew boats	006 & 008	Bluewater Marine	Mexico

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